

KWE Project Division

Delivering Beyond Expectations

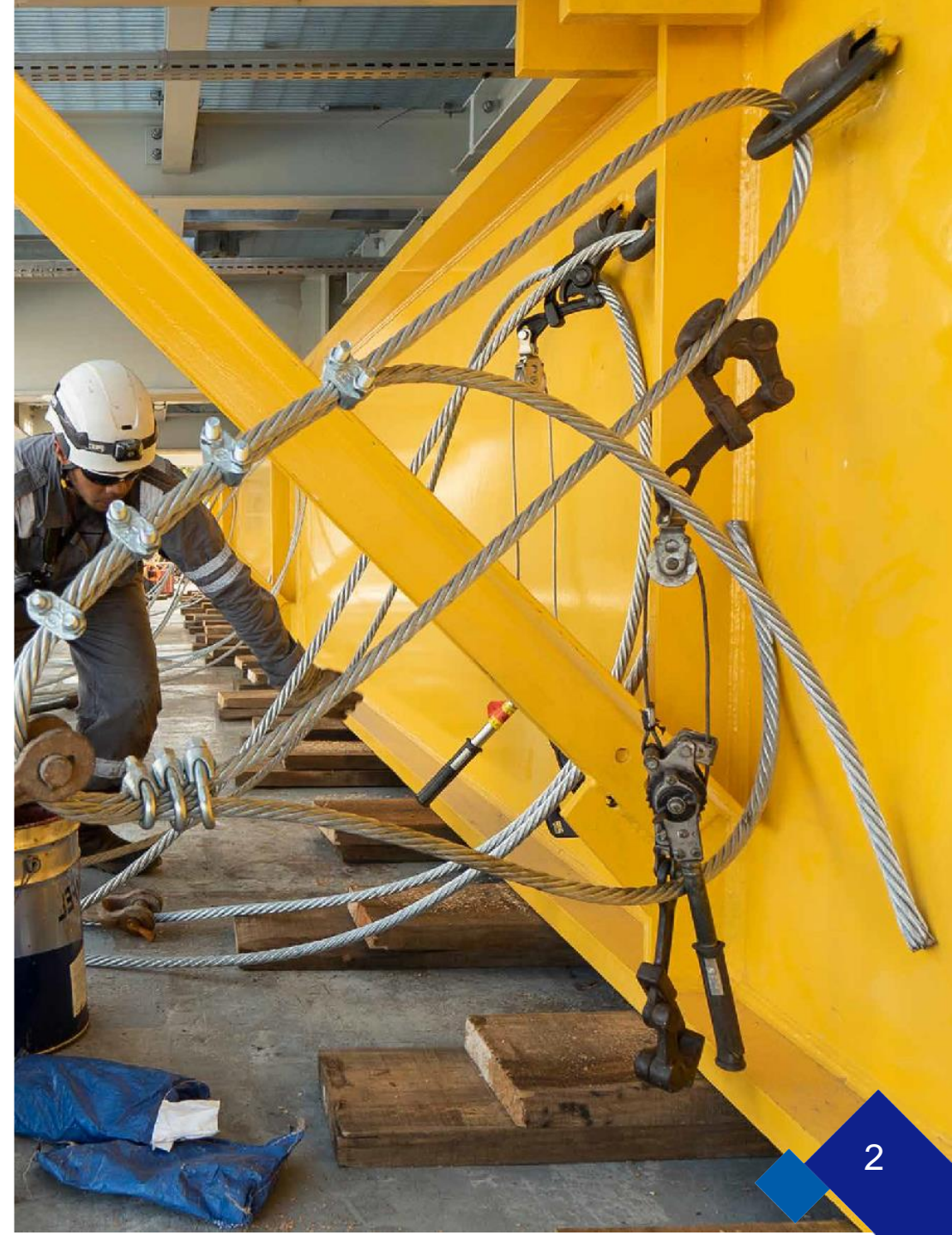
The Power of Cargo Division in Streamlining
Complex Logistics Challenges

KWE Project Division

Since our establishment, the KWE Project Division has been at the forefront of delivering exceptional project cargo services to our clients.

With a focus on innovation, safety, and reliability, our division has rapidly expanded to become a leading provider of heavy lift and breakbulk chartering solutions for KWE customers.

Through our extensive network of partners and industry expertise, we strive to meet and exceed our clients' expectations, delivering customized solutions tailored to their unique cargo requirements



Chartering: Heavy Lift & Break Bulk Cargo

With our strong foundation in engineering and risk management, we offer secure and cost-effective solutions.

Our extensive knowledge of the freight industry and wide network of ship-owners, port terminals, packing companies, and other valued partners enable us to provide a comprehensive service that ensures successful delivery.



Tailored Charters For Your Unique Cargo Needs

KWE is dedicated to delivering:

- Top-notch chartering solutions in the industry
- Expert risk management services Work executed in accordance with industry standards, including KWE's group policies



Specialized Transportation Solutions For Oversized Static Cargoes on RORO Vessels

Transporting oversized cargoes as static cargo on Roll-On/Roll-Off (RORO) vessels requires specialized equipment, technical know-how, and a deep understanding of the unique challenges presented by this mode of transportation.

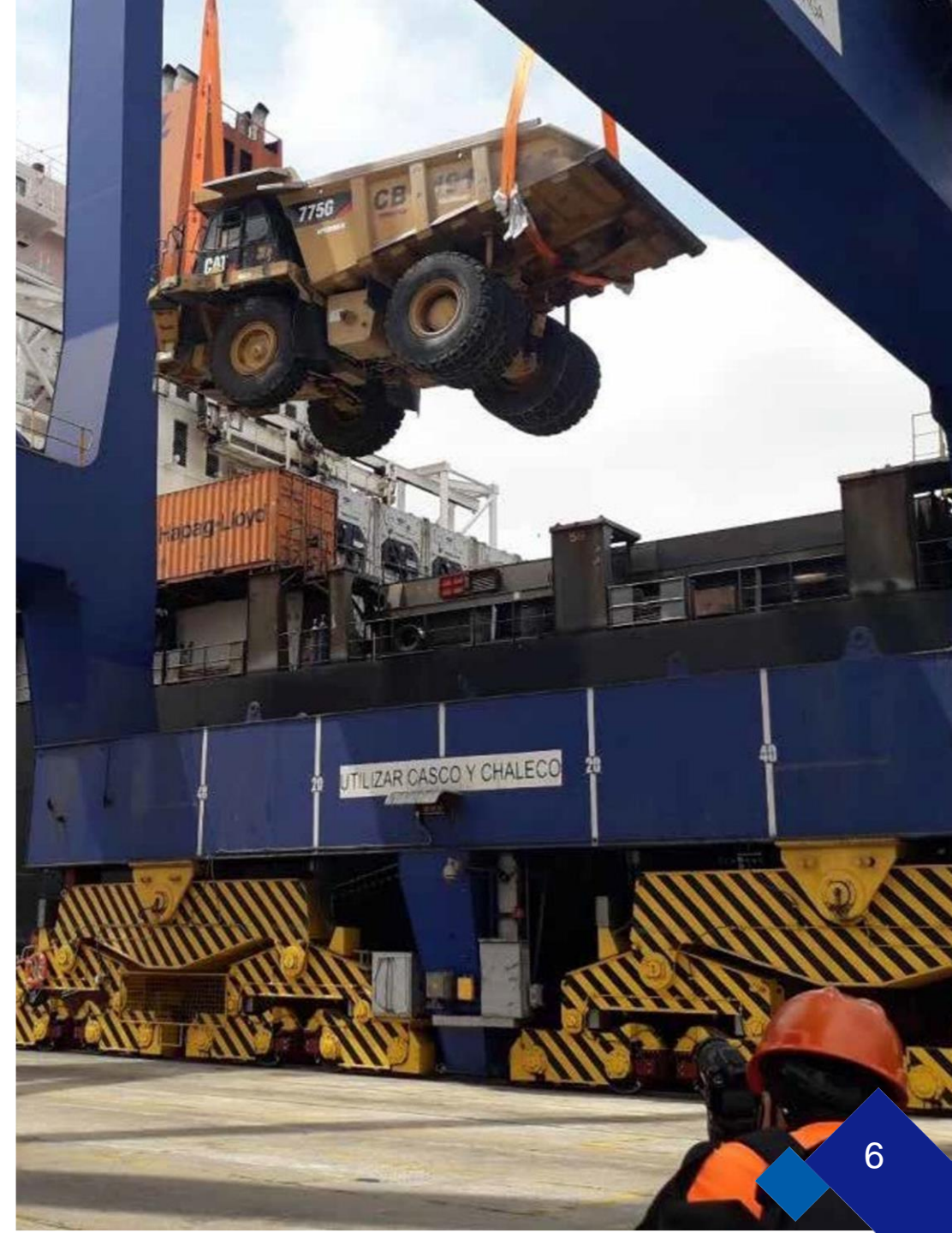
At KWE Project Cargo Division, we have the expertise and experience to provide reliable, cost-effective, and secure transportation solutions for oversized static cargoes on RORO vessels.



Oversized Break Bulk Cargo On Container Vessels

Transporting oversized cargoes as break bulk on container vessels can be a complex and challenging process, requiring specialized equipment and expertise.

At KWE Project Cargo Division, we have the experience and knowledge necessary to provide reliable, cost-effective, and secure transportation solutions for oversized break bulk cargoes on container vessels.



Oversized Break Bulk Cargo On Container Vessels

Our team of experts work closely with clients to design customized solutions that are tailored to the specific requirements of their cargo, ensuring that it is loaded and secured in accordance with the highest industry standards.

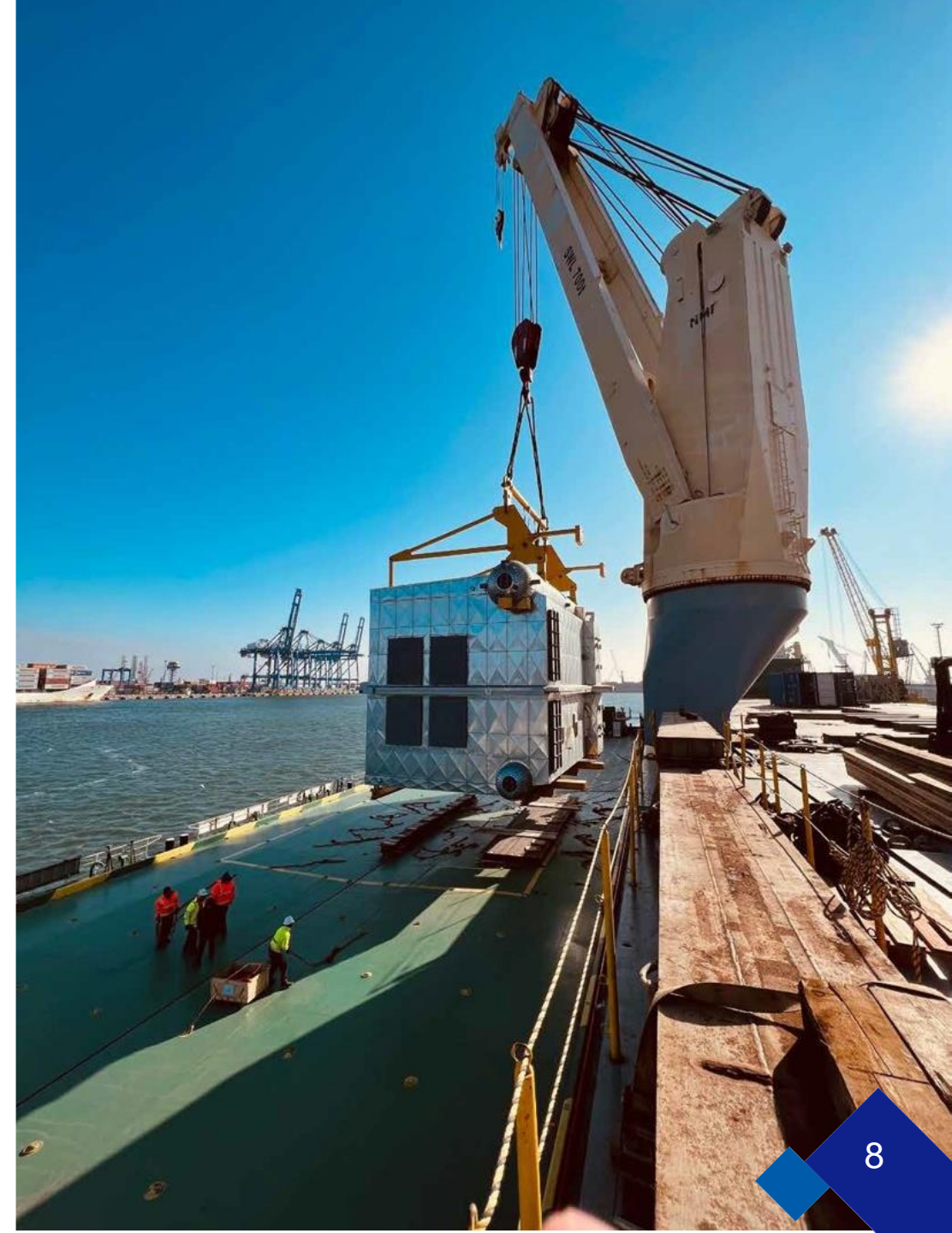
We carefully select the most suitable container vessel and equipment for each project, taking into account factors such as cargo weight, dimensions, and the specific requirements of the transport route.



Barging Solutions: Enhancing Your Heavy Cargo Transportation Options

Recognizing the need for cost-effective and efficient transportation of heavy and oversized cargo, KWE Projects has expanded its offerings to include barging services.

Our barge transportation solutions are designed to provide our clients with an alternative mode of transportation that offers reduced costs and increased flexibility.



Barging Solutions: Enhancing Your Heavy Cargo Transportation Options

With a focus on safety and reliability, our team of experts is committed to delivering customized solutions that cater to the unique requirements of our clients' cargo, ensuring timely and secure delivery to their destination.



Oversized Cargo Transportation On Inland Waterways

Transporting oversized cargoes on inland waterways requires specialized equipment, technical know-how, and a deep understanding of the unique challenges presented by this mode of transportation.



Oversized Cargo Transportation On Inland Waterways

Our team of experts work closely with clients to design customized solutions that are tailored to the specific requirements of their cargo, including the use of specialized equipment such as low bed trailers, boiler bridges, and self-propelled modular transporters (SMTPs). We carefully select the most suitable equipment for each project, considering factors such as cargo weight, dimensions, and the specific requirements of the transport route



Air Chartering

At KWE, we understand the urgency and unique requirements of air freight. That's why our air chartering solutions are designed to provide our clients with flexible and reliable transportation options for their time-critical shipments.

Our airfreight portfolio includes:

- Aircraft Chartering
- Express Service
- On-Board Courier
- Standard Airfreight



Transport Engineering & Control Tower

KWE's Transport Engineering Solution (TES) process creates visibility to the project process, helping us to identify cost saving opportunities within a project resulting in a transport solution that creates value for all parties involved.

Our dedicated team acts as commercial and operational control tower offering turnkey forwarding solutions and engineering services in all stages of the project lifecycle.

Cargo Transport Engineering

Risk Assessment

Lashing and Securing Plans

Lifting Drawings

Method Statements

Motion Sensing

Rigging and Lifting Studies

Stowage Plans

Swept Path Analysis

Route Planning / Feasibility

Transport Monitoring

Project Control Tower

Commercial Support

Project Planning

Vendor Management

On-Site Management

Our Global Network

◆ KWE ◆ APLL ◆ KWE & APLL

- ◆ Japan
- ◆ Canada
- ◆ U.S.A.
- ◆ Brazil
- ◆ Mexico
- ◆ U.K.
- ◆ Belgium
- ◆ Netherlands

- ◆ Czech Republic
- ◆ France
- ◆ Germany
- ◆ Ireland
- ◆ Italy
- ◆ Romania
- ◆ Russia
- ◆ Sweden

- ◆ Switzerland
- ◆ U.A.E.
- ◆ Saudi Arabia
- ◆ Bahrain
- ◆ South Africa
- ◆ China
- ◆ Korea
- ◆ Taiwan

- ◆ Australia
- ◆ Bangladesh
- ◆ Cambodia
- ◆ India
- ◆ Indonesia
- ◆ Laos
- ◆ Malaysia
- ◆ Myanmar

- ◆ Philippines
- ◆ Singapore
- ◆ Sri Lanka
- ◆ Thailand
- ◆ Vietnam
- ◆ Egypt
- ◆ Turkey
- ◆ Chile

- ◆ Costa Rica
- ◆ Guatemala
- ◆ Honduras
- ◆ Panama
- ◆ Pakistan
- ◆ Oman



Project Cargo Emea Team

BOGDAN DIMA

Head of Project Cargo Emea

Team Leader, creative and a single-minded determination in finding solutions supporting customers project business.



Lloyd's Marine Academy

Certificate in:

- Heavy Lifting
- Chartering
- Cargo Survey
- Commercial Management & Procurement
- Marine Consultancy
- Marine Disputes & Arbitration

Institute of Chartered Shipbrokers

Certificate in:

- Maritime Codes & Conventions
- Advanced Diploma in Shipping Business

Project Management Institute

Certificate in:

- Project Cargo Management

Oxford University Diploma in:

- Executive Leadership

Harvard Business Review Advisory Council

- Member of Board of Advisors

Project Cargo Emea Team (continued)

MICHAEL HOPPE

Commercial Head

Experienced Leader with over 25 years of experience in Logistics.



More than 15 years Project Cargo. Solution driven, logistics planning skills from general cargo (Air, Ocean, Overland, etc.) to project cargo and being responsible for the door-to-door transportation of large industrial projects.

Responsible for managing and overseeing multiple projects worldwide, Ad-Hoc shipments, out of gauge and heavy lifts, which include air and ocean charters.

DAV Bremen Certified Economist
Certificate in:

- Logistics
- International Business Management
- Management & Procurement

Project Cargo Emea Team (continued)

OCTAVIAN STANCIU
Operations Manager



Proficient and Clear understanding of special projects & oversize cargo transportation.

Deploys an analytical approach in handling projects with a central focus on logistical operations, management and overall safety.

Responsible, self starter with strong ethical and moral values when dealing with clients and vendors.

ANTHONIA BOTESCU
Operations Coordinator



Organized and driven individual with great communication skills.

Anthonia applies her skillset supporting communication with all stakeholders pertaining to planning and coordination of projects with local KWE entities.

BIMCO Certification

BIMCO is the world's largest direct- membership organization for shipowners, charterers, shipbrokers and agents and has over 100 years experience in providing advice to the shipping industry.

Measured by tonnage, around 60% of the world's merchant fleet is covered by a BIMCO membership.



BIMCO Certification

As a BIMCO member KWE has access to:

- Latest shipping market analysis and market reports
- Updates on security warnings and war risks including piracy and drug smuggling
- BIMCO's tried and tested guidance and checklist on fixing a contract
- Explanatory notes for BIMCO's contracts and clauses
- Up to date status information on 1800+ ports around the world including holidays
- Networking with other BIMCO members
- Direct expert advice
 - Credit checks on subcontractors
 - Contractual and commercial topics
 - Environment, Health & Safety topics
 - Route planning

KWE is one of the few international forwarders with a BIMCO membership. As BIMCO member, KWE is recognized as major player and trusted partner in the shipping industry.



“Global Top 10 Solutions Partner”

A GLOBAL BRAND BORN IN JAPAN

Kintetsu World Express (EA) B.V.

Romania Branch

Publicist Constantin Sarry No.11

Constanta, Romania

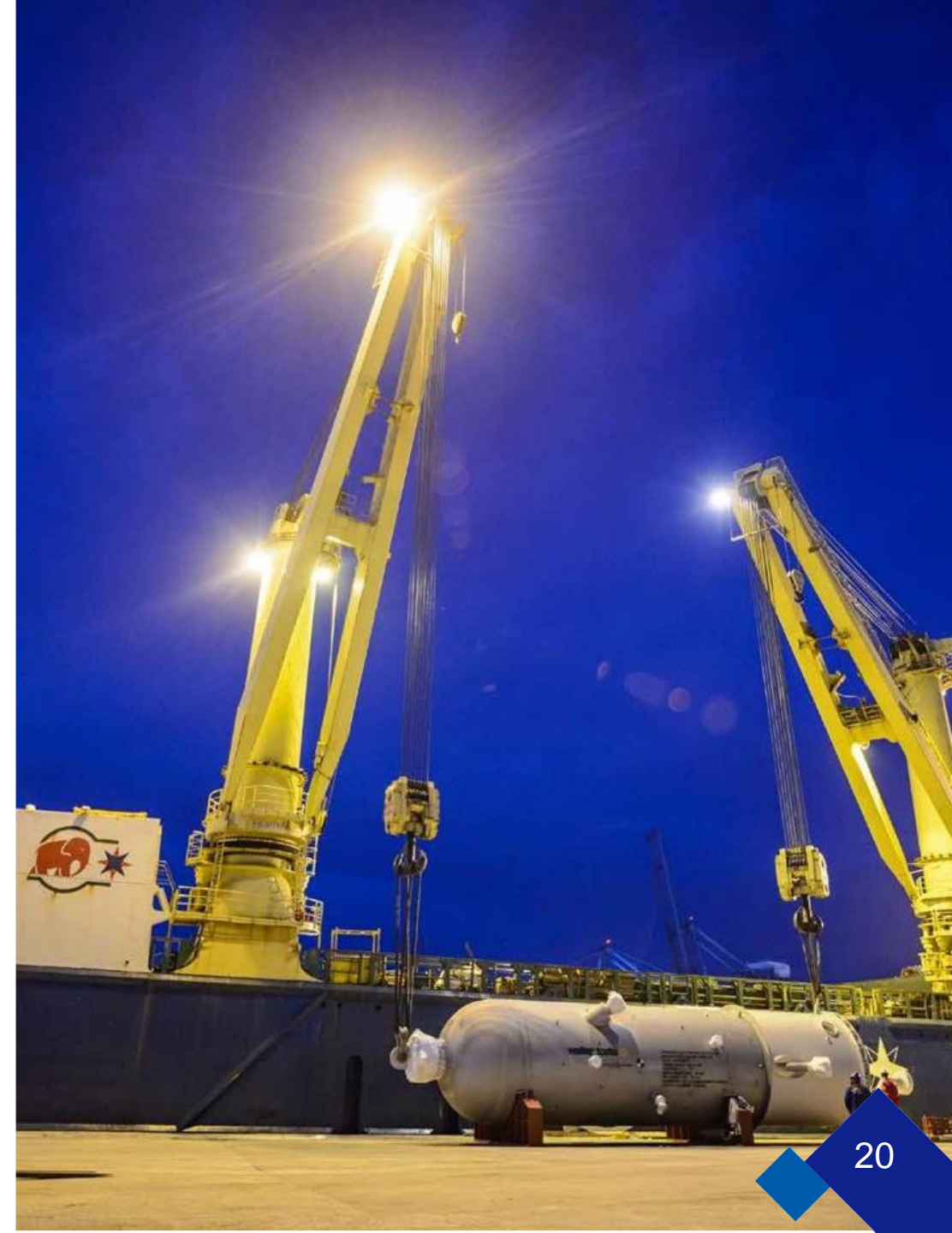
Email: kweprojects@ea.kwe.com

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Thank You!

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